## Outsized Opportunities in a Decoupling World

**Tiffany Hsiao, Portfolio Manager** | Artisan China Post-Venture Strategy



## Agenda

- China's Edge in a De-globalized World
- The Decoupling Playbook
  - ☐ Taiwan: the Bilateral Winner
  - Energy: a Race to Self-Sufficiency
  - Mitigating Risk: Avoiding Politically Sensitive Industries
- Q&A

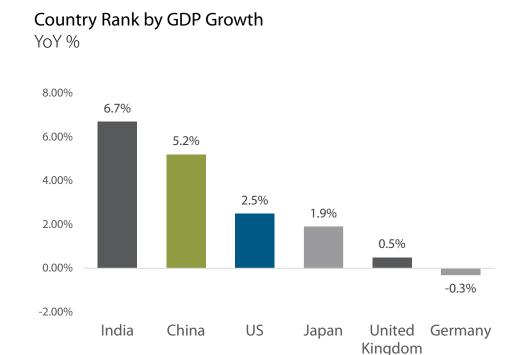
## 1. Expanding Economy

China remains the second-largest economy and continues to grow 2X faster than the US

# Country Rank by GDP US Trillions China, \$17.7 Trillion Germany, \$4.4 Trillion

India, \$3.7 Trillion

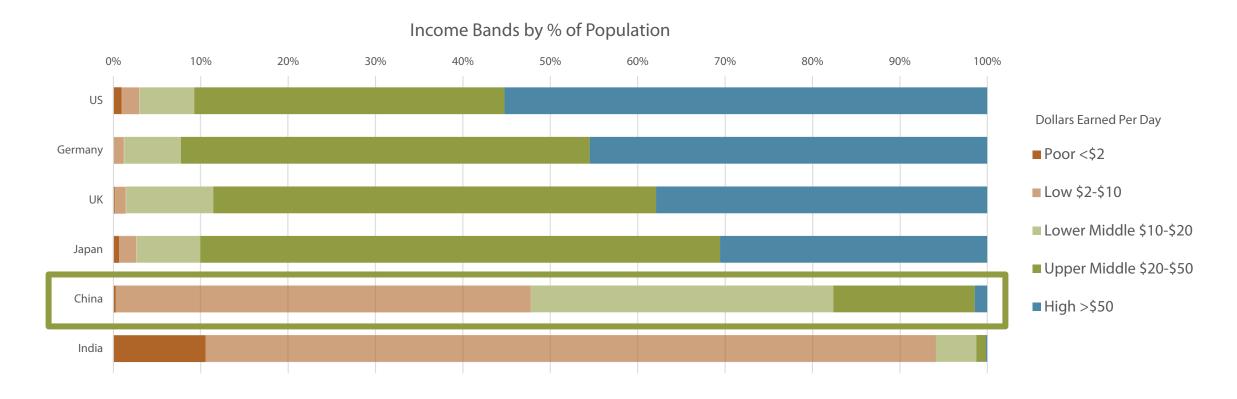
Countries by GDP	US Trillions
US	28.2
China	17.7
Germany	4.4
Japan	4.2
India	3.7
United Kingdom	3.3



Source: IMF. As of 31 Dec 2023 ARTISAN PARTNERS

## 2. Large Domestic Consumer Base

China's economy has multiple growth engines, including its 1.4 billion consumers

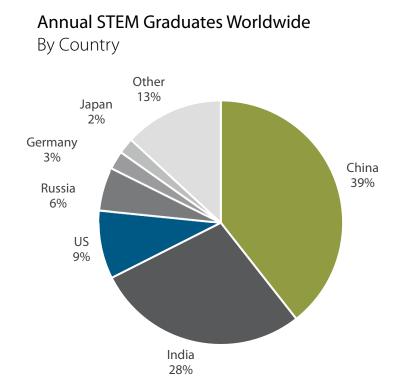


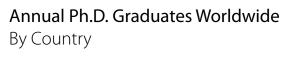
Source: Pew Research Center. As of 31 Dec 2018.

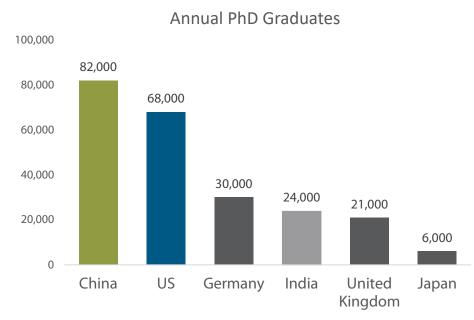
## 3. Oversupply of Talent

#### China produces 4X more STEM graduates than the US, a notable advantage in the tech arms race

International patents filed in China surpassed applications received from the US in 2021



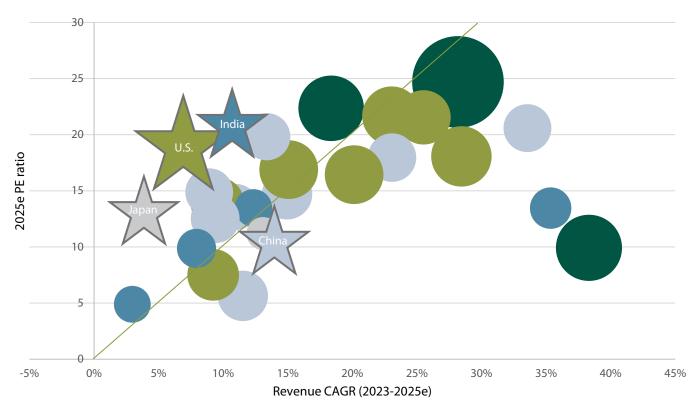




Source: OCED. As of 31 Dec 2020, the most recent data available.

## 4. Outsized Upside for Innovative Companies

China Post-Venture Strategy's estimated 2025 ROE is 20.0% compared to 14.3% for the MSCI China All Shares Index



#### Circles = CPV Portfolio Holdings

- : ROE = 0-10%
- : ROE = 10-15%
- : ROE = 15-20%
- ●: ROE = 20-30%
- ●: ROE >30%

#### Stars = Equity Market Indices

- US: S&P 500 Index
- China: MSCI China All Shares Index
- Japan: Tokyo Stock Price Index (TOPIX)
- India: S&P BSE 500 Index

## Decoupling Play #1: Taiwan

Taiwan:

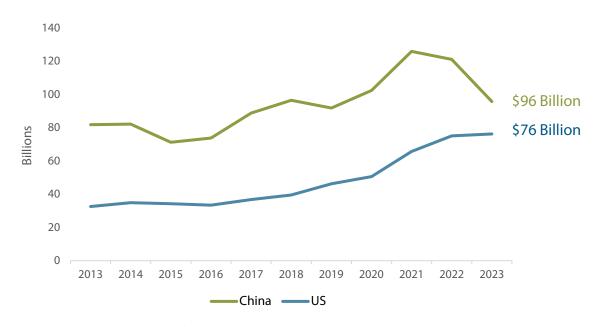
A Key Beneficiary of Decoupling

## Decoupling Trends Expand the Taiwanese Tech Industry's Addressable Market

- 92% of advanced semiconductors are made in Taiwan
- Taiwan's largest trading partners are China and the US, accounting for 22% and 17% of total trade respectively

#### Taiwan's Exports to China and the US

10 Years Ending December 2023



Taiwan's
Equity Market
Re-Rates with
Al Demand

#### Al Growth Drove Record Highs for Taiwan's Stock Market

- ChatGPT's launch spurred AI tech spending of \$20 billion in 2023
- Al tech demand is expected to increase 3X in 2024

#### **Cumulative Total Return**

2 Years Ending March 2024

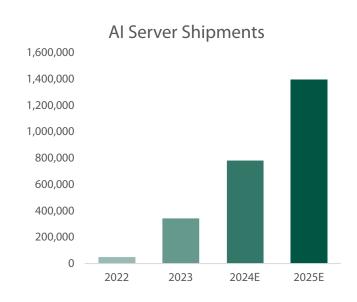


Source: Bloomberg. Past performance does not guarantee and is not a reliable indicator of future results. For illustrative purposes only. Taiwan Semiconductor Manufacturing Co represented 8.1% % of total net assets of a representative account managed within the strategy's composite as of 31 March 2024. Portfolio holdings are subject to change without notice and are not intended as recommendations of individual securities.

Taiwan
Stock Idea:
Asia Vital
Components
(AVC)

## Critical Components for Semiconductors: Cooling Solutions AVC is an industry leader with a vertically-integrated total solution

- High performance computing  $\rightarrow$  > power consumption  $\rightarrow$  > heat generation = > cooling needs
- The market for server cooling solutions is expected to grow to +\$750 million by 2025
- AVC's new product, a next-generation cooling sub-system, is expected to generate a ~4X increase in total content per rack



AVC's Tech Evolution: From Fans to Next Generation Liquid Cooling





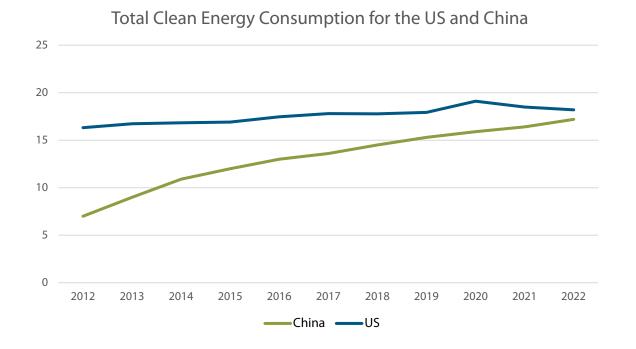
Source for AI server shipments: Artisan Partners, Morgan Stanley, as of 31 Dec 2023. Asia Vital Components represented 2.1% in total net assets of a representative account managed within the strategy's composite as of 31 March 2024. Portfolio holdings are subject to change without notice and are not intended as recommendations of individual securities.

Decoupling Play #2: Energy Self-Sufficiency

The Race to Create a Self-Sufficient Energy Ecosystem

#### China's Renewable Efforts are Accelerating

In less than a decade clean energy usage has more than doubled in China and is now on par with the US



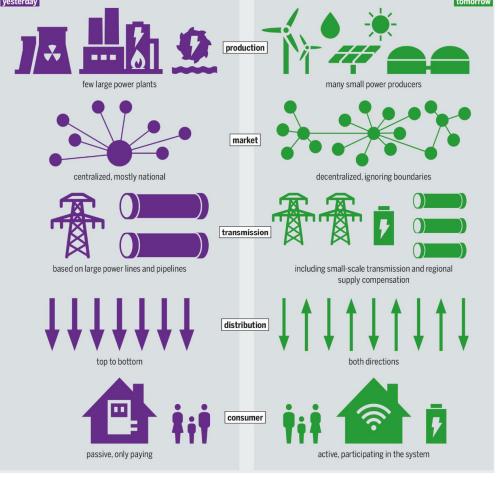
Source: Statista. Data as of 31 Dec 2023.

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A Smart and Resilient Grid is Critical for Renewable Adoption

#### Transferring and Disseminating Clean Energy is Complex

• Smart grids are required to balance the intermittent power generation across decentralized geographies and across different sources of energy



Source: Statista. Data as of 31 Dec 2023.

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## Power Grid Capex Will Accelerate

## Global Spend on the Power Grid Market is ~\$290B; China Accounts for 31% of that Capex

- 2023 jumpstarted a multi-year upcycle for the power grid industry with growth expectations of 8% for 2023-2025
- The acceleration is driven by:
  - 1) power grid upgrade necessity amid a renewable energy penetration hike; and
  - 2) incremental demand brought on by faster electrification (EVs etc.) and the Al data center built out



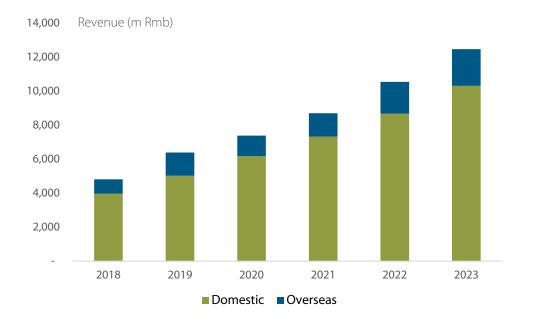
Source: UBS. Data as 31 Mar 2024.

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## Energy Self-Sufficiency Stock Pick: Sieyuan Electric

#### Sieyuan leads the market in smart power grid solutions

- The Company provides hardware and software solutions to power grid sub-stations
- It is the largest privately-owned grid equipment manufacturer in China and operates in over 80 countries
- >40% earnings CAGR, versus the peer group at ~5% CAGR over the same time frame
- They have expanded their product mix to cover all voltage ranges
- With plans for expansion to overseas markets, we expect Sieyuan to be a major beneficiary of the global grid's capex upcycle.



## Decoupling Play #3: Mitigating Risks

Certain
Industries
Are Less
Exposed to
Political Risk

## Corrosive Foreign and Domestic Policy has Disrupted Chinese Industries Certain Sectors, However, Remain Relatively Insulated

- In the past 5 years, the US has taken action against over 1,000 Chinese companies in an effort to stymie their competitive progress
- The Chinese government has issued a number of far sweeping measures aimed at rooting out industry corruption

# US Legislative Actions Targeting China (Total: #) Last 5 Years Entity List 603 SDN List 398 Non-SDN List 67 Trade Tensions & 21 Executive Orders 6



Source: BIS, OFAC, GICS, Artison Partners.

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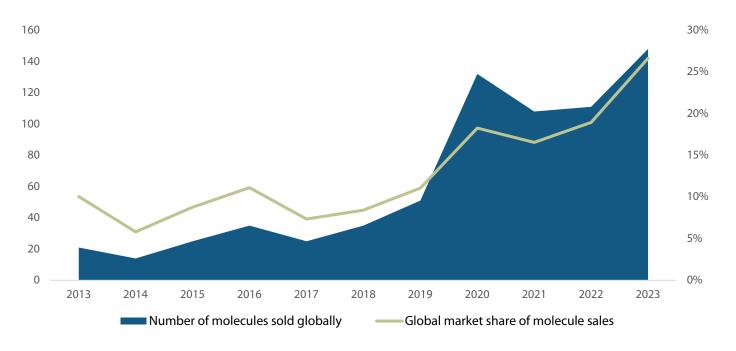
Risk Mitigation by Industry: Biopharma

#### Demand for World-Class Drugs Is Agnostic to Global Politics

- In 2023, Chinese biopharma companies lead deal activity globally at \$43 billion
- China's share of the biopharmaceutical market has expanded from 10% to 27% in the last 10 years

#### Molecules Sold by Chinese Companies to Global Buyers

10 Years Ending December 2023

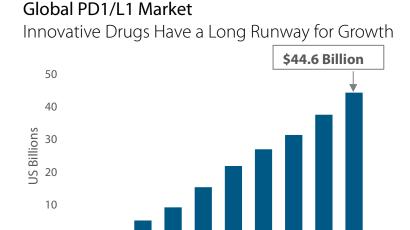


Source: PharmCube. As of 31 Dec 2023.

Biopharma Stock Idea: Innovent Biologics

## Strong Arsenal of Proven Drugs in Diverse Product Lines Innovent is well-positioned to Capture the GLP-1 Craze

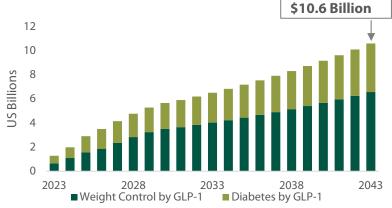
- 2<sup>nd</sup> largest Chinese biopharma company with deep R&D and a robust pipeline
- The company's market-leading blockbuster PD-1 now generates ~\$400 million annually in China
- GLP-1 drug for weight loss and diabetes is an \$11b market, a major anticipated catalyst for Innovent's growth



2017

2014





2023

2020

## Outsized Opportunities in a Decoupling World

- China's Edge in a De-globalized World
  - 1. Expanding Economy
  - 2. Large Consumer Base
  - 3. Oversupply of Talent
- The US-China Decoupling Playbook
  - □ Taiwan Stock Idea → Asia Vital Components | 3017 TT | \$6.3 bn market cap
  - Self-Sufficiency Stock Idea → Sieyuan Electric | 002028 CH | \$8.1 bn market cap
  - Mitigating Risk Stock Idea → Innovent Biologics II 1801 HK II \$7.5 bn market cap

## Questions?

#### Learn more

We invite you to learn more Tiffany Hsiao and the China Post-Venture Strategy at Artisan Partners.



Please contact us by e-mail at: **CPVinfo@artisanpartners.com** 

### Investment Results (USD)

Average Annual Total Returns (% as of 31 Mar 2024)	YTD	1 Yr	3 Yr	Inception
Artisan China Post-Venture Composite: Gross	-1.93	-10.73	-14.90	-14.90
Artisan China Post-Venture Composite: Net	-2.42	-12.52	-16.61	-16.61
Hybrid Portfolio (up to 15% Privates): Net	-2.72	-12.28	-16.35	-16.68
Public Portfolio (0% Privates): Net	-2.35	-12.88	-16.77	-17.09
MSCI China SMID Cap Index	-5.08	-20.68	-19.17	-19.17

#### **Annual Returns**

(%) Trailing 12 Months Ended 31 Mar	2020	2021	2022	2023	2024
Artisan China Post-Venture Composite: Net			-24.88	-11.81	-12.52

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